

July 2010

FENSA and BFRC extends Authorised Retailer Scheme

FENSA is pleased to announce that it has joined forces with BFRC to offer FENSA registered businesses an exclusive WER Package to become a full Authorised Retailer with the BFRC for the special price of £140 per year.

With FENSA inspections applying the revised Building Regulations from 1st October 2010 when they come into force, it is vital that installation companies have processes and systems in place to be in a position to continue to self certify compliance with the Building Regulations by October.

For companies who are unsure of what to do, a series of 99 nationwide seminars is being delivered by FENSA which began in May and will continue through to September 2010. Companies can book onto a local seminar by going to www.fensaonline.com. All companies who undertake replacement glazing are invited to attend.

To continue to operate and remain registered with FENSA, it is mandatory to be able to self certify compliance. You will need to understand what the revisions mean in order to be able to self certify compliance. We would advise everyone to attend one of the nationwide Building Regulations and WER seminars being delivered by FENSA. It costs £25 and each seminar lasts for just over 2 hours. Although you will need to take a few hours away from work to attend, however, if you fail a FENSA inspection from 1st October 2010, the cost to have the work remedied, the cost for a re-inspection and the cost of losing the confidence of a customer would be far greater in the longer term.'

For companies who know what to do to comply and wish to take the 'C' energy rated windows and above, route to compliance, FENSA has teamed up with the BFRC to offer a WER package to help companies become a full BFRC Authorised Retailer for the special price of £140 per year. In addition to the benefits of using the BFRC label to drive sales and be associated with the WER brand that is recognised by homeowners, the other benefits of becoming a full BFRC Authorised Retailer are as follows:

- BFRC Recognition
- Source unglazed WER frames from your licensed holder
- Source IGUs independently
- Up to 10 WER product licences
- WER label in your 'own company' name
- Your company/products listed on BFRC website
- Homeowners get FENSA WER Compliance Certificate
- Building Regs Compliance with a WER of 'C' or better

We are pleased to be able to offer this exclusive WER package to FENSA Registered Businesses only. With tighter operational margins and increased demand by homeowners for energy efficient products, we hope that this offer to become a BFRC Authorised Retailer for the special price of £140 will provide an incentive to installers to continue to self certify compliance with the revised Building Regulations.'

To become a BFRC Authorised Retailer or for further information, please contact BFRC (www.bfrc.org or telephone 020 74039200) or FENSA (www.fensaonline.com or telephone 020 76453700).

To book a place onto FENSA's 'C' through to Building Regulations seminar, please go to www.fensaonline.com (click on Menu / Attend FENSA seminar)..

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For further information contact: Sheit Lan Man, Marketing, FENSA Tel: 020 7645 3715

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FENSA - The Gold Standard for Building Regulations compliance in replacement windows and doors

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- 28% of households in England and Wales have used a FENSA registered installer
- The scheme trusted and demanded by homeowners and local authorities

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Further Information on FENSA:

- FENSA stands for the Fenestration Self-Assessment Scheme. It has been set up by the Glass and Glazing Federation (GGF) and other industry bodies as a Competent Persons Scheme for the installation of replacement windows and doors.
- FENSA works closely with and supports the work of the BFRC: British Fenestration Rating Council.
- FENSA is the widely trusted, Government-authorized scheme which enables companies that install replacement windows and doors to self certify compliance under the Building Regulations.
- FENSA Registered Businesses undertake over 90% of installations within England and Wales.
- FENSA has thousands of Registered Businesses nationwide
- FENSA has sent over 7 million homeowner certificates
- 28% of households in England and Wales have used a FENSA registered installer.
- FENSA Registered Businesses need to meet certain eligibility criteria which include:
 - Making a commitment to comply with all laws statutory regulations and Building Regulations in force.
 - Providing the consumer with a warranty or guarantee conforming to the requirements laid down by FENSA from time to time and covering the cost of completing rectification work in respect of defect
 - "Offering" an independent insurance policy conforming to requirements laid down from time to time by FENSA to customers to cover their guarantee should they for whatever reason cease to trade. In addition where deposits are taken it is a compulsory requirement that indemnity insurance is put in place at the time that the deposit is taken from the consumer.
 - Making a commitment to comply with statutory health and safety, and waste disposal requirements.
 - Maintaining adequate employer's liability and public liability insurance

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